



# E-PITCH

**6** Companies

**6** Sectors

**9** Million €  
Investment Sought

Join the ACE E-Pitch to view the pitches of 6 innovative international companies selected by the ACE Project\*.

The e-pitch is an online pitching session within a web conferencing system run by BPI France on the **EuroQuity platform\*\***. Investors from across Europe are invited to watch the **8-minute-pitches** of six innovative companies. Participants can engage directly with the entrepreneurs via a Q&A session at the end of each presentation.

**Date:** 29<sup>th</sup> January 2015

**Time:** 5pm CET

REGISTER: [HERE](#)

FURTHER DETAILS: [tarabeshoff@dublinbic.ie](mailto:tarabeshoff@dublinbic.ie)

\*The ACE Project is a European acceleration program aimed at increasing internationalisation, cross-border activity and investment in ICT Startups throughout Europe – see our website to get involved: <http://www.europeanace.eu/>

\*\*The EuroQuity Platform hosts 6500 investors and 4500 startup companies, for further information and to join the community click [HERE](#)



# The Companies



*“We help brands sell more online thanks to better customer support”*

## Sector

CRM/SaaS Enterprise

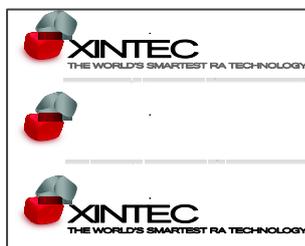
## Investment Round Size

€4 Million  
(2 Investors Secured)

## Country

Italy

**Vivocha**, recent winner of the 2014 Red Herring Top 100 Europe, 2013 IBM SmartCamp and White Bull and IAB, provides an online customer interaction platform that enables businesses to seamlessly communicate with prospects and customers, using VoIP, video, chat, audio callbacks and collaboration tools like co-browsing and form & document sharing. Current customers include **INGDirect, DHL, Vodafone, Nectar, Accenture, American Tire, Enel, Allianz, EDF/Edison & eON**. [www.vivocha.com](http://www.vivocha.com)



*“Fraud Detection and Revenue Assurance for emerging markets”*

## Sector

Services/Security

## Investment Round Size

€1 million  
(50% Secured)

## Country

Ireland

**XINTEC** is the global specialist in providing cost-effective fraud management and revenue assurance solutions to communications service providers (CSPs) in the smaller market segments. Our lean yet scalable technology helps stem fraud and revenue leakages which cost operators as much as 10% of their revenue every year. We offer one of the lowest OpEx priced solutions available in the market today and have become the supplier of choice amongst **Tier 3 and MVNO CSPs globally**. Simple to operate and maintain, XINTEC's fraud management and revenue assurance systems are modular, quick to deploy & require only light-touch integration, thus delivering an immediate ROI. [www.xintec.com](http://www.xintec.com)



*“Cook, Post, Get Paid”*

**Sector**

**Investment Sought**

**Country**

**Internet/Content**

**€1.5million**

**Luxembourg**

**Recipay.com** is the first culinary platform that pays consumers for sharing their recipes and pictures with brands, hence making Recipay.com a unique tool for creating user generated content within a legal framework. The concept enhances the relationship between brands and its consumers by creating a win-win situation for both. Consumers get paid and brands get quality recipes and pictures that can increase their sales and brand awareness. [www.recipay.com](http://www.recipay.com)



**insidevisions**

*“Actionable analytics for physical businesses”*

**Sector**

**Investment Sought**

**Country**

**Visualisation/Services**

**€350k**

**Portugal**

**(€150k secured)**

**Inside Visions** provides actionable analytics to physical businesses about their clients and audience through anonymous face detection and profiling. “Who visits my stores?”, “Who looks at my advertising?” are questions retailers have. Online, they have answers. Offline, no. That’s where we come in: analytics on your clients’ gender and age, in-store, for retailers to adapt their message and products to their target audience. We are starting pilot-tests in major clothing and electronics stores in Portugal (Levi’s, Worten) and want to expand nationally and into the UK.

[www.insidevisions.com](http://www.insidevisions.com)



*“Innovative Solutions bringing Families Together”*

**Sector**

Socialisation/Care

**Investment Sought**

€1 million

**Country**

France

**Senior Cottage** offers a breakthrough in elderly care. Our solution provides “all round” care which includes the integration of home, technology and services, all of which can be managed by relatives/care-takers. The product provides adaptable housing for the elderly enabling them to remain close to their family. The solution can be adapted to suit user’s needs as they change with time. We believe that the environment should adapt to people and not the other way around.

[www.senior-cottage.fr](http://www.senior-cottage.fr)



*“Multiplayer games with unique user-to-user story mechanics”*

**Sector**

Gaming

**Investment Sought**

€1 million

**Country**

Finland

**Tribe Studios** has patented a media format called Dramagame that capitalises on the merge of chat-based mobile communication and gamification. It is the gamification of conversations via roleplay. Dramagame multiplayer storylines are formed from asymmetric quests with mature technology involving five Dramagames. Tribe has the option of creating own chat-based gaming apps or distributing games through partnerships with existing chat applications. [www.dramagame.com](http://www.dramagame.com)