



# E-PITCH

**6** Companies

**6** Sectors

**3.5** Million €  
Investment Sought

Join the ACE E-Pitch to view the pitches of 6 innovative international companies selected by the ACE Project\*.

The e-pitch is an online pitching session within a web conferencing system run by BPI France on the **EuroQuity platform\*\***. Investors from across Europe are invited to watch the **8-minute-pitches** of six innovative companies. Participants can engage directly with the entrepreneurs via a Q&A session at the end of each presentation.

**Date:** 2<sup>nd</sup> April 2015

**Time:** 5pm CET

REGISTER: [HERE](#)

FURTHER DETAILS: [tarabeshoff@dublinbic.ie](mailto:tarabeshoff@dublinbic.ie)

\*The ACE Project is a European acceleration program aimed at increasing internationalisation, cross-border activity and investment in ICT Startups throughout Europe – see our website to get involved: <http://www.europeanace.eu/>

\*\*The EuroQuity Platform hosts 6500 investors and 4500 startup companies, for further information and to join the community click [HERE](#)



# The Companies

## PINLOGIC

MAKING SENSE OF LOCATION SERVICES

*“Replacing Verbal Directions with Technology”*

Sector	Investment Round Size	Country
ICT/Location Services	€200k (€50k secured+€50k pledged)	Ireland

**Pinlogic** uses cloud based technology to locate customers and staff without the need for previous contact, pre-installed apps or any expensive hardware. Pinlogic relies solely on our software process and the global saturation of smart phones. Our vision for the product was to make the geo-location of every person with a Smartphone on the planet visible to all business sectors, but only when requested. A snapshot in time. No tracking. No sign up. No preinstalled app and no expensive bespoke hardware, just the technology in almost all our hands. Pinlogic is powerful business tools, making it possible to rethink logistics, hardware economics, staff utilisation and field management like never before. [www.pinlogic.co](http://www.pinlogic.co)

## fikstores

*“Mobile Stores: Create, Customise, Manage”*

Sector	Investment Round Size	Country
eCommerce	€400k (€200k secured)	Portugal

**Fikstores** enables the easy to creation, customization and modification of online stores with 4 affordable monthly subscription plans tailored for entrepreneurs and businesses that want to start selling online without investing too much in the platform. Our SaaS platform is based on WordPress, so for store owners, developers and designers creating a store, using Fik Stores and managing orders is as easy as creating and managing a blog [www.fikstores.com](http://www.fikstores.com)



**“iTunes for sheet music. Finally.”**

Sector	Investment Sought	Country
Creative/Music Technology	€1.5 (Series A) (€500K secured)	Belgium

**NeoScores** offers content owners a platform to securely sell their content online. Up until now, content owners are using sub-optimal solutions like PDF, thus giving away the core value of their business. Users, on the other hand, are ready to make the shift and use homegrown or PDF-based solutions, next to a lot of illegal or free content. neoScores makes the process of exchanging content hassle free, secure and in an unseen and truly dynamic format, that adapts to any screen size and any operating system. For the content owner, this means a new and powerful sales platform online. For the content user, this means a web app that is capable of showing, sharing and buying sheet music, in a slick all-in-one solution.

[www.neoscores.com](http://www.neoscores.com)



**“Wifi User Experience Metrics ”**

Sector	Investment Sought	Country
ICT/Telcom	Seed	Portugal

**Metrifly** shows how users experience wireless networks, gathering metrics directly from user devices and allowing 3G, 4G and WiFi network providers to evaluate user experience and network performance in real time, which leads to higher customer satisfaction, less churn and lower maintenance costs. We provide metrics that matter about user and network, from global network insights to individual user experience evaluation, combining real time analysis, Big Data processing and remote device management.

[www.support@metrifly.com](mailto:www.support@metrifly.com)



*“The next generation video player for the web.”*

**Sector**

Media/Video Tech

**Investment Sought**

€800k

**Country**

Belgium

**OpenTelly** is developer of THEOplayer. The first HTML5 based video player for adaptive streaming of online video content that offers support on all popular platforms and devices; and this without requiring viewers to have installed third-party plug-ins on their devices such as Flash, Silverlight or QuickTime. Millions of broadcasters and content publishers can benefit from THEOplayer to stream their online video content more easily to a wide range of different platforms and devices and reduce their online streaming costs. [www.opentelly.com](http://www.opentelly.com)



*“Greenspider SMASH, Smart sharing”*

**Sector**

Mobility

**Investment Sought**

€800k

**Country**

Germany

**GreenSpider** recently patented a “Mobile Access Method” for innovative mobility schemes, based on the combination of Satellite positioning and Near Field Communication, currently supported by most ultimate smartphones. The solution, an “NFC-based, Cloud-Shared Mobile key”, has been developed and validated in field, and enable easy access to Smart Mobility systems, in particular sharing scheme of innovative vehicles electric vehicles, addressing a global market with the potential to deploy millions of units.

Greenspider is supported by European Space Agency and FraunhoferIIS, and protected its unique solution by EU Patent Application. The current aim is to involve investors and compete at global level.

[www.greenspider.eu](http://www.greenspider.eu)