



EU Opportunities Info Session - EU|BIC Knowledge Pills



25 October 2023 | 15 November 2023

After the first three sessions dedicated to the main aspects of EU-funded projects within the Horizon Europe programme, the EBN Pills of Knowledge are back with two new crucial topics. These Wednesday morning sessions are meant to guide the EU|BIC community and their client companies through the opportunities they can grasp to increase their innovation potential.

Training schedule

Pick and choose the pill you need or grasp them all:

Pill #4 EIC and innovative companies: framework and opportunities.

25 October 2023 10.00 - 12.00 CET Register [here](#).

Pill #5 Cascade funding: a mechanism that concretely supports startups and SMEs.

15 November 2023 10.00 - 12.00 CET Register [here](#)

Training details

Whether you are a novice or an expert, don't miss these knowledge pill appointments filled with healthy EU opportunities:

- Access a pool of experts.
- Gain new knowledge and refine your skills.
- Exchange with peers.
- Explore future collaboration.
- Share your knowledge in an informal environment.

Module details

PILL #4 EIC AND INNOVATIVE COMPANIES: FRAMEWORK AND OPPORTUNITIES

Agenda

10.00 - 10.05 CET	Welcome and Introduction EBN
10.05 - 10.30 CET	How the EIC supports innovative startups and SMEs: the Business Acceleration Services Agnieszka Stasiakowska, Head of Sector, EIC Business Acceleration Services Global Offer
10.30 - 10.50 CET	How EU BIC community members can support: the experience of EurA AG André Barbosa, Senior Consultant, EurA AG, Portugal
11.00 - 11.10 CET	Testimonials: the case of beneficiary company
11.10 - 11.30 CET	The Ecosystem Partner Programme: what's in for EU BICs? Agnieszka Stasiakowska, Head of Sector, EIC Business Acceleration Services Global Offer
11.30 - 11.45 CET	The EU BIC Innovation Ecosystem Building Framework: potential synergies with the EIC Ecosystem Partner Programme EBN
11.45 - 11.55 CET	Space for interaction #2: debriefing, questions, comments EBN
11.55 - 12.00 CET	Conclusion

Content

The pill of knowledge #4 will shed lights on the concrete opportunities that the EIC has designed to support innovative enterprises to scale. Dedicated to the EU|BIC community and its companies, the session will be an insightful journey to better understand how a company can get ready to apply and access the EIC services and benefits, as well as how a business support organisation can help them in this highly competitive process.

Trainers and expert contributors



Agnieszka works at the intersection of European business, policy and innovation heading the EIC Business Acceleration Services team of the European Commission. EIC is a 10 bn € initiative supporting growth of deep-tech European startups & scaleups. Funding is accompanied with world-class coaching & acceleration services to engage the whole ecosystem. Agnieszka brings along over 15 years of experience in impact analysis, deep tech innovation funding & investing and acceleration services from European Institutions and private sector.



André Barbosa is a senior innovation consultant of EurA Brussels & Portugal since February 2022. He is project manager of the EIC Innovation Ecosystem Partnerships and Co-Investment Support Programme, being the overall responsible for crowding in a wide range of stakeholders into the EIC innovation ecosystem and for managing the service portfolio of those stakeholders towards the EIC beneficiaries, with services ranging from laboratory access to acceleration programmes.

Module details

PILL #5 **CASCADE FUNDING: A MECHANISM CONCRETELY SUPPORTING SMES**

Agenda

10.00 - 10.05 CET	Welcome and Introduction EBN
10.05 - 10.40 CET	FSTP Process and tips on how to build a good proposal Ola Sawicka Green, Marketing Coordinator, FundingBox & Alberto Sierra Bañón, COO & Co-Founder, Sploro
10.40 - 10.50 CET	Success story(ies) Beneficiaries
10.50 - 11.10 CET	How to increase SMEs' participation Ola Sawicka Green, Marketing Coordinator, FundingBox & Alberto Sierra Bañón, COO & Co-Founder, Sploro
11.10 - 11.30 CET	Opportunities currently available Ola Sawicka Green, Marketing Coordinator, FundingBox & Alberto Sierra Bañón, COO & Co-Founder, Sploro
11.30 - 11.55 CET	Space for interaction: Debriefing/questions/comments
11.55 - 12.00 CET	Conclusion

Content

The pill of knowledge #5 will raise awareness on the Financial Support to Third Part Mechanism (FSTP) by counting on the expertise of two best-in-class member organisations: Funding Box and Sploro. During the session you will discover tips on how companies can benefit from cascade funding, discover current and upcoming opportunities, exchange with experts and beneficiaries that can advise and inspire you.

Trainers and expert contributors



Alberto Sierra, COO & Co-founder of SPLORO, is an innovation strategy specialist with a law and business administration degrees from the University of Navarra. He has a background in marketing, finance consultancy, and innovation. Throughout his career, he has led and participated in international R&D projects funded by the European Commission, focusing on technological entrepreneurship, cascade funding programmes and ecosystem development, also serving as a mentor and project evaluator.



Ola Sawicka Green, Marketing Coordinator at FundingBox. Ms Sawicka Green holds Master's Degree in Intercultural Business Psychology (2013) from the University of Gdansk, Poland. Ola has been working with FundingBox Accelerator since June 2021 with main expertise in communication of European projects financed under H2020 such as I4MS4TS, BOWI or DIH2. Moreover, she is responsible for events strategy for all projects managed by the FundingBox Group as well as the group's ecosystem-building programme.