



# EBN & EU|BICs: De-risking innovation ecosystem investments

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Technical assistance & innovation  
ecosystem building





**180+ members, 39+ countries,  
One shared challenge: connecting innovation.**

# Why?

A shared challenge

Across countries and programmes, we see recurring issues :

- Uneven quality of innovation intermediaries
- Capacity building without measurable impact
- KPIs requested but not embedded
- Labels without credibility
- Programmes that fade when funding ends



## Our response

A modular, step-by-step pathway

We combine:

- Diagnostics
- Capacity building
- KPI & impact structuring
- Measurement & benchmarking
- Quality review
- Time-bound recognition

Into one structured technical assistance journey.

# The four pillars for guiding our action



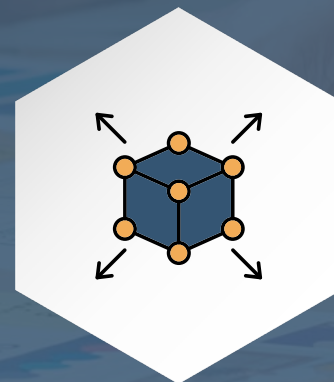
**De-risking through  
quality standards**



**Scalable ecosystem  
frameworks**



**Practical capacity  
building and peer  
mentorship**



**Global connectivity  
and market access**

# Trusted partners



UNITED NATIONS  
INDUSTRIAL DEVELOPMENT ORGANIZATION



WORLD BANK GROUP



European  
Investment Bank



Innovate  
UK



Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH



Development Bank  
of Jamaica Limited  
Facilitating Economic Growth & Development

European  
Innovation  
Council



AFD  
AGENCE FRANÇAISE  
DE DÉVELOPPEMENT



Global  
Gateway



EXPERTISE  
FRANCE



EUIPO  
EUROPEAN UNION  
INTELLECTUAL PROPERTY OFFICE



# How we work with you

We adapt our engagement to the maturity of your ecosystem, your budget, and your policy objectives. Our model combines EBN Secretariat expertise with the hands-on knowledge of the EU|BIC community.

## **Discover & diagnose**

Ecosystem and policy mapping. Benchmarking of existing hubs and instruments using the EU|BIC framework. Short missions and workshops.

## **Design & pilot**

Co-creation of innovation strategies and governance models. Pilot programmes for incubation, acceleration, access to finance, or university-linked incubators. Capacity-building journeys for key institutions.

## **Scale & institutionalise**

Establishment of permanent structures such as networks of quality-certified hubs, business angel networks, and accreditation frameworks. Long-term technical assistance and project participation in EU and international programmes.

# Our complete pathway

We adapt our engagement to the maturity of your ecosystem, your budget, and your policy objectives. You choose how far you want to go. Our model combines EBN Secretariat expertise with the hands-on knowledge of the EU|BIC community.



**Application of proven ecosystem development products in your region**



# Integrated value proposition

Why the full pathway matters

## For programme owners

- Reduced risk
- Credible reporting
- Visible outcomes
- Sustainable system change

## For ESOs

- Clear positioning
- Embedded impact systems
- Structured improvement
- Recognised progress

## For ecosystems

- Coordination
- Shared standards
- Performance transparency
- Long-term resilience

# Access to EBN ecosystem products

## The Pathway as a Gateway to Structural Ecosystem Strengthening

*The Innovation Ecosystem Orchestration Pathway does not end with recognition.*

*These products can be activated based on ecosystem needs or ecosystem gaps identified*



# Case study: Kosovo business angels network



Republika e Kosovës  
Republika Kosova - Republic of Kosovo  
Ministria e Ekonomisë  
Ministarstvo Ekonomije - Ministry of Economy



## The challenge:

Kosovo did not have a structured framework for angel investing.

This absence hindered capital flow and mentorship for early-stage ventures.



## EBN's role:

- Identifying Kosovo's strategic innovation sectors and key stakeholders.
- Co-creation of BAN from governance, to decision-making processes and membership criteria.
- Attracting investors to join the BAN. Training on angel investing best-practices.
- Sharing lessons from the EU|BIC Innovation Ecosystem Framework and its proven models.

## Tangible results:

The establishment of a well-defined Kosovo's Business Angels Network (BAN). United innovation ecosystem stakeholders. Alignment with EU priorities, reinforcing Kosovo's connection to regional and global innovation agendas and opening doors to cross-border collaboration.

# Case study: Strengthening business support in Jamaica



## The challenge:

Jamaican BSOs face barriers, such as limited access to sustainable funding, inconsistent quality standards, and a fragmented ecosystem.

## EBN's role:

Using EBN's EU|BIC Accreditation Framework, the project delivered an outcome-oriented approach:

- Identifying and engaging key stakeholders. Capacity-building program to BSO's operations and strategy - from positioning in the ecosystem to fundraising and impact tracking.
- Introduced a process to assess institutional performance and support continuous improvement.
- A customised short-, medium-, and long-term plan to each participant's BSI.

## Tangible results:

The initiative created a strong foundation for a cohesive, sustainable, and internationally connected network of support organisations driving entrepreneurship and innovation in Jamaica.

# Case study: Strengthening business support in Ethiopia



In close collaboration, the Ethiopian Ministry of Innovation and Technology (MiNT) and EBN crafted a Quality Standardisation Framework to empower a network of incubators, accelerators, and innovation hubs. The mission was to unlock the innovation potential of Ethiopia.

*The Ministry of Innovation and Technology (MiNT) of the Federal Republic of Ethiopia officially recognises the EBN's contribution. MiNT lauded EBN's outstanding support in advancing the quality and capacity of intermediaries within the Ethiopian innovation ecosystem.*

*It is a testimonial underscoring the collaborative spirit of EBN, the joint efforts, and the tangible benefits realised through this partnership.*

*MiNT's endorsement validates EBN's impactful work, a testament to the potential of collaborations in further propelling Ethiopia's innovation landscape.*

**H.E. Bayissa Badada Badassa – State Minister, MiNT**

## Suggested next steps

### Move from strategy to action

Schedule a **call**. We are happy to walk you through our services and how they will help you

Get in touch with  
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